

Wedding & Events Sales Co-ordinator

Brand	Holiday Inn	Salary Range	Dependant on experience
Contract	Full time permanent	Work location	Holiday Inn Ellesmere Port/ Cheshire Oaks
Supports	Conference & Events Co-Ordinator	Reports to	Revenue Manager

What you'll be doing!

The successful candidate will have a proven track record in sales and event co-ordination in a quality hotel, backed up with excellent organizational skills and attention to detail.

You will be confident in providing show-rounds to prospective couple and as such, have a friendly personality with excellent communication skills. The ability to cope under pressure in a busy environment is essential.

The position will report into the Revenue Manager working as part of the revenue planning team.

The ideal candidate will be a proven Sales person and have a sound understanding of the hotel sales processes. With a strong hotel sales background, you will be expert in promoting a premium product against growing competition; with a natural ability to build excellent relationships both with your clients.

The role will involve evening and weekend work to meet with bride and grooms out of office hours as well as hosting and organising wedding fayres and open evenings to drive sales.

Who You'll Be working for!

Holiday inn Ellesmere Port /Cheshire Oaks is located on a picturesque island, surrounding by locks and canals to give a wonderful backdrop for wedding couples and event planners. Our reputation has been built on trust and the ability to provide a first-class service to our guests. Our passionate team thrive on delivering first class service, backed up by strong and organised planning. Weddings are a key part of our business and we are always looking at ways to do thing better to make bride and groom's days even better and we want someone who is full of ideas.

Our Values

At Centre Island you'll be joining a growing family of 10 hotels with over 800 employees. At Centre Island whether you're working at our branded IHG hotels or our independent boutique we deliver the brand with Centre Island Values. All our employees are engaged, enthusiastic who have Centre Island personality.

We believe our values are an integral part of our business and our teams strive to always:

- Act with **INTEGRITY** and **CARE**
- **ENGAGED** with customers and colleagues alike
- Have **PASSION** and take **OWNERSHIP** in everything they do
- Strive to be **CREATIVE** to continuously improve

What we offer you! - Benefits

- 28 Days Holiday pro-rated increasing to 33 days after your 5th year of Service
- Worldwide benefits programme for reduced price rooms & food and Beverage in IHG hotels
- In house rewards and recognition program
- Long Service Awards...
- Uniform provided
- Career progression opportunities